

# JOB DESCRIPTION

## PROPERTY PARTNER

**Location:** Central London

Travel Required: Travel Required based on client needs

Salary Range: £75,000 - £150,000

Hours: Full time (37.5 hrs P/W)

Remote/Office Based: Office based, work from home on Wednesdays

Benefits: Discretionary bonus, workplace pension, medical and dental cover

# THE JOB

This is for a senior lawyer who specialises in advising clients on a wide range of property matters, including commercial and residential transactions, property development, and landlord-tenant issues. Reporting to the Head of Property, they are responsible for providing expert legal advice, managing client relationships, and driving business development initiatives. The Property Partner is tasked with maintaining and growing a strong client base, ensuring the firm's property services meet client needs, and collaborating with other departments to offer seamless legal solutions. They are also actively involved in strategic discussions to support the firm's growth and success.



#### THE BUSINESS

Ali Legal Ltd is a forward-thinking commercial law firm based in the heart of London. We specialise in three key practice areas: corporate/commercial, property, and litigation.

Our corporate/commercial team works on a wide range of corporate and transactional agreements, partnering with businesses of all sizes to drive growth and success.

With a diverse client base spanning multiple industries, we're proud to be trusted by leaders in their fields.

The property department provides expert advice and services in both commercial and residential sectors. As a member of several bank panels, we offer comprehensive conveyancing services and regularly handle complex property transactions across London, including commercial leases, developments, enfranchisement, and more.

Our litigation team takes on high-stakes cases, often representing clients in the High Court and beyond. We're known for our ability to tackle challenging disputes head-on.

At Ali Legal, we're all about people, excellence, and professionalism. We're committed to delivering results that matter—whether that's sealing a deal or resolving a dispute.

We deliberately keep our team small but mighty to ensure that both our clients and our people experience a close-knit, personalised service. We believe that's what makes us different.





### **REQUIREMENTS**

Experience: At least 8-10 years of experience in property law, with expertise in both commercial and residential transactions, developments, and landlord-tenant matters.

Legal Qualifications: Qualified solicitor (or equivalent) with a proven track record in property law.

Client Management: Strong ability to build and maintain relationships with clients, including high-net-worth individuals, developers, and commercial landlords.

Leadership: Experience in managing a team of lawyers, providing mentorship, and overseeing the delivery of legal services.

Business Development: Demonstrated ability to attract new business, lead pitches, and build a strong client base.

Negotiation Skills: Excellent negotiation skills, with experience managing complex property transactions and agreements.

Communication: Exceptional written and verbal communication skills, with the ability to simplify complex legal concepts for clients.

Commercial Acumen: Strong understanding of the property market and a strategic approach to delivering solutions that align with clients' business goals.

Technology: Proficiency with legal technology, property management systems, and MS Office Suite.

Location: Based in London.

4 days in London Office

1 day work from home on Wednesday

Full Time



#### APPLICATION PROCEDURE

Ready to join the squad? Send us your CV and a cover letter telling us why you're the perfect fit for this role direct to our MD at akbar@alilegal.co.uk. Don't wait too long—applications are due by January 31st!

Please note this is a full time role whereby you will be directly employed by Ali Legal Ltd with the expectation of full time dedication. Please DO NOT apply if you:

- are seeking a consultancy opportunity (all team members are direct employees only)
- are a recruitment agency
- offer outsourcing services.

