

JOB DESCRIPTION

CORPORATE PARTNER

Location: Central London

Travel Required: Travel Required based on client needs

Salary Range: £75,000 - £150,000

Hours: Full time (37.5 hrs P/W)

Remote/Office Based: Office based, work from home on Wednesdays

Benefits: Discretionary bonus, workplace pension, medical and dental cover

THE JOB

This is for a senior lawyer who specialises in advising clients on complex corporate matters, including mergers, acquisitions, joint ventures, and corporate governance. While reporting to the Managing Director, they play a key role in delivering high-quality legal advice, managing client relationships, and contributing to business development efforts. The Corporate Partner is responsible for maintaining and growing a strong client base, ensuring the firm's services align with client needs, and working collaboratively with other departments to deliver seamless solutions. They are also involved in strategic discussions to help drive the firm's growth and success.

THE BUSINESS

Ali Legal Ltd is a forward-thinking commercial law firm based in the heart of London. We specialise in three key practice areas: corporate/commercial, property, and litigation.

Our corporate/commercial team works on a wide range of corporate and transactional agreements, partnering with businesses of all sizes to drive growth and success.

With a diverse client base spanning multiple industries, we're proud to be trusted by leaders in their fields.

The property department provides expert advice and services in both commercial and residential sectors. As a member of several bank panels, we offer comprehensive conveyancing services and regularly handle complex property transactions across London, including commercial leases, developments, enfranchisement, and more.

Our litigation team takes on high-stakes cases, often representing clients in the High Court and beyond. We're known for our ability to tackle challenging disputes head-on.

At Ali Legal, we're all about people, excellence, and professionalism. We're committed to delivering results that matter—whether that's sealing a deal or resolving a dispute.

We deliberately keep our team small but mighty to ensure that both our clients and our people experience a close-knit, personalised service. We believe that's what makes us different.



REQUIREMENTS

Experience: At least 8-10 years of experience in corporate law, with a focus on mergers and acquisitions, joint ventures, corporate governance, and complex commercial transactions.

Legal Qualifications: Qualified solicitor (or equivalent) with a proven track record in corporate law, preferably with legal education in the UK.

Client Management: Proven ability to build and maintain strong client relationships, including advising high-profile clients on strategic business decisions.

Leadership: Experience in leading and managing a team, mentoring junior lawyers, and overseeing the delivery of legal services.

Business Development: Demonstrated ability to generate new business, lead client pitches, and drive growth for the corporate practice.

Negotiation Skills: Exceptional negotiation skills, with experience in managing large and complex transactions.

Communication: Excellent written and verbal communication skills, with the ability to communicate complex legal concepts clearly to clients and stakeholders.

Commercial Acumen: Strong understanding of business and market trends, with the ability to provide practical legal advice that aligns with clients' business goals.

Technology: Proficiency with legal technology, case management systems, and MS Office Suite.

Location: Based in London.

4 days in London Office

1 day work from home on Wednesday

Full Time

APPLICATION PROCEDURE

Ready to join the squad? Send us your CV and a cover letter telling us why you're the perfect fit for this role direct to our MD at akbar@alilegal.co.uk. Don't wait too long—applications are due by January 31st!

Please note this is a full time role whereby you will be directly employed by Ali Legal Ltd with the expectation of full time dedication. Please DO NOT apply if you:

- are seeking a consultancy opportunity (all team members are direct employees only)
- are a recruitment agency
- offer outsourcing services.

